

Capability Statement

CLOUD | CONSULTING | SECURITY

Empowering organizations with secure, efficient managed IT solutions.

CORE COMPETENCIES

Cloud Managed Services

Managing hybrid cloud strategies integrating infrastructure and SaaS solutions across public and private environments.

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Consulting Services

Comprehensive consulting solutions, including remote, on-site, and project-based support tailored to unique client needs.

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Datacenter Solutions

Server colocation and hosting services within our Houston-based datacenter, with global expansion capabilities.

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Training Services

AI-driven content development for IT and cybersecurity training programs to equip individuals and organizations with essential skills.

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NORTH AMERICAN INDUSTRY CLASSIFICATION (NAICS)

- 518210** Data Processing, Hosting, and Related Services
- 541511** Custom Computer Programming Services
- 541512** Computer Systems Design Services
- 541513** Computer Facilities Management Services
- 541519** Other Computer Related Services
- 561621** Security Systems Services (except Locksmiths)
- 611430** Professional and Management Development Training

LABUSA is a trusted IT service provider and advisor with proven experience delivering solutions for the government, education, and healthcare sectors. Our tailored services enhance system uptime, strengthen security, and expand capabilities.

Founded in 1999, we specialize in digital transformation, automation, AI-driven solutions, and security compliance. Our performance-based approach is dedicated to delivering measurable results that drive growth and efficiency.

We support on-site and cloud environments, helping clients address challenges and protect technology investments. With 24/7 support and a global network of experts in cybersecurity, cloud management, and IT infrastructure, LABUSA delivers secure, efficient IT solutions tailored to meet your needs.

Expertise Across Sectors

- **U.S. Federal Agencies:** Provided cloud-managed services with a focus on high availability, security, and scalability.
- **International Private Sector:** Delivered IT and cybersecurity training programs to enhance security posture and compliance.
- **Texas State and Local Agencies:** Offered cloud and IT consulting to modernize systems and improve efficiency.
- **Private Sector:** Managed IT consulting and staff augmentation services to drive growth and foster innovation.

Client Base

- 80% public sector and 20% private entities.
- 6+ active U.S. federal, state & local COOP agreements.
- 65+ international customers and partners.

Our Team

- > 90% retention rate and 95% IT certification holders
- ISO 9001 certified quality management team
- Experts in Cybersecurity, Infrastructure, and Software Development

*Unique Entity ID: E36ARAHK2276 | CAGE Code: 157Q2
United Nations Global Marketplace #: 398615 | DUNS #: 140015277
State of Texas Department of Public Safety - License No.: B20248
ISO 9001:2015 - Certificate No: 1116745
MBE / DBE / HUB Certified Business*

PAST PERFORMANCE HIGHLIGHTS

Learning Management System for Texas State Agency

- Implemented a learning management system for enhanced capabilities and security.
- Delivered an LMS, resulting in improved system uptime and learning efficiency.

Cybersecurity Training System for International Non-Profit

- Implemented an AI-driven cybersecurity training content development system.
- Increased learning effectiveness and reduced vulnerability exposure within the first year.

Managed IT Services for a Houston-based non-profit Organization

- Provided 24/7 IT remote monitoring and management for laptops and network devices.
- Increased user satisfaction by 30% and decreased system downtime.

Secure Electronic Fax Hosting for a Federal Government Health Care Agency

- Implemented and hosted a secure cloud fax environment managing HIPAA-compliant documents.
- Enabled 99.999% system availability and scalability for increased demand and future growth.

Email Hosting Solution for a City Government and Police Department in Texas

- Designed and implemented a robust hosted email and collaboration solution.
- Ensured virus protection, firewall security, and a disaster recovery time objective (RTO) of under 1 hour.

COOPERATIVE AGREEMENTS AND CERTIFICATIONS

STATE OF TEXAS DIR CONTRACTS



- Texas DIR-CPO-4722 Software Solution Services – Electronic fax and email as a service

THE INTERLOCAL PURCHASING SYSTEM [TIPS]



- TIPS 220701 Web Hosting, Services or Content Management
- TIPS 230105 Technology Solutions
- TIPS 230601 IT Consulting, Staffing, and Training
- TIPS 230302 Data Center Hosting, Sales and Services

INTERNATIONAL QUALITY AND SECURITY STANDARDS [ISO]



- ISO 9001:2015 Quality management for cloud-managed services
- ISO/IEC 27001 Managing information security

TEXAS RISK AND AUTHORIZATION MANAGEMENT PROGRAM [TX-RAMP]



- Cloud Managed Services - TX1287136
- Electronic Fax As A Service (EFaaS) - TX1287142
- Email as a Service (EaaS) - TX1331605
- Learning Management System (LMS) - TX1331606